



**Supercharging Your QMS**

**Lessons from 1000 Medical Device Companies**

# BUILT FOR MEDTECH. TRUSTED BY MEDTECH.

100+

years industry  
experience

522k

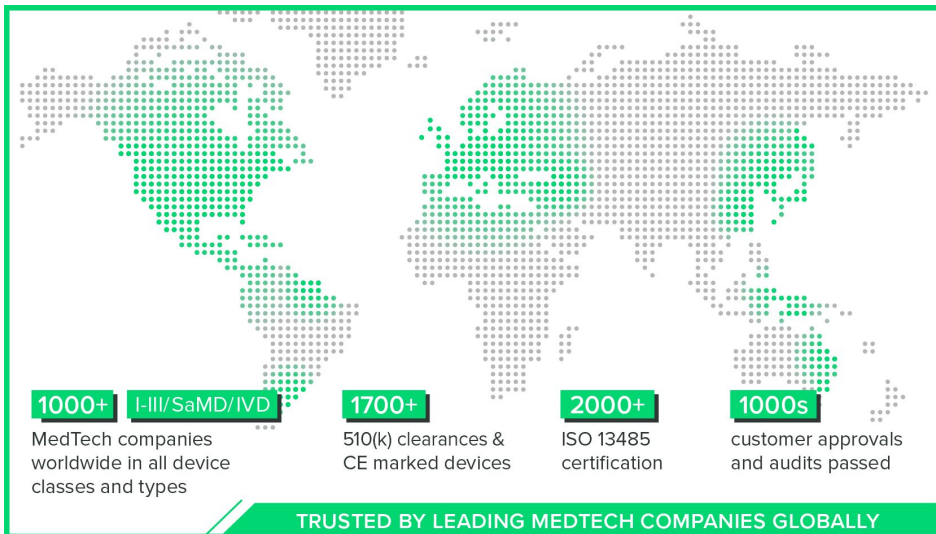
podcast listeners

200k+

look to us for the  
latest in quality

#1

blog and podcast  
in the industry



“Best eQMS I have ever  
used...”

This is the easiest eQMS I have used in  
the 20 years I have been in the Medical  
Device Industry. *It is simple, intuitive  
and easy to use...* We are successfully  
implementing a Quality Culture.

- Director of Regulatory Affairs  
& Quality Assurance

“Modern QMS Software and Outstanding Customer Service.”

★★★★★

“Demystifying QMS and Regulatory Requirements”

★★★★★

“Makes your QMS Simple and Effective”

★★★★★

# TODAY'S PRESENTERS



**Vernon Baker**

Medical Device Guru

*Greenlight Guru*



**Etienne Nichols**

Medical Device Guru

*Greenlight Guru*



**Brittani Smith**

Medical Device Guru

*Greenlight Guru*

***greenlight guru***

**POLL!**

# What the Industry has to say

- **1 in 3** medical device industry professionals say they are not well equipped to meet quality and product development standards in 2023
- **1 in 3** MedTech companies are still using general-purpose tools like Microsoft Word or Excel, and even using paper, for key product, quality, and clinical activities.
- **1 in 4** medical device companies say they lack competence in key compliance areas.
- Only **15%** have a high level of visibility into quality problems





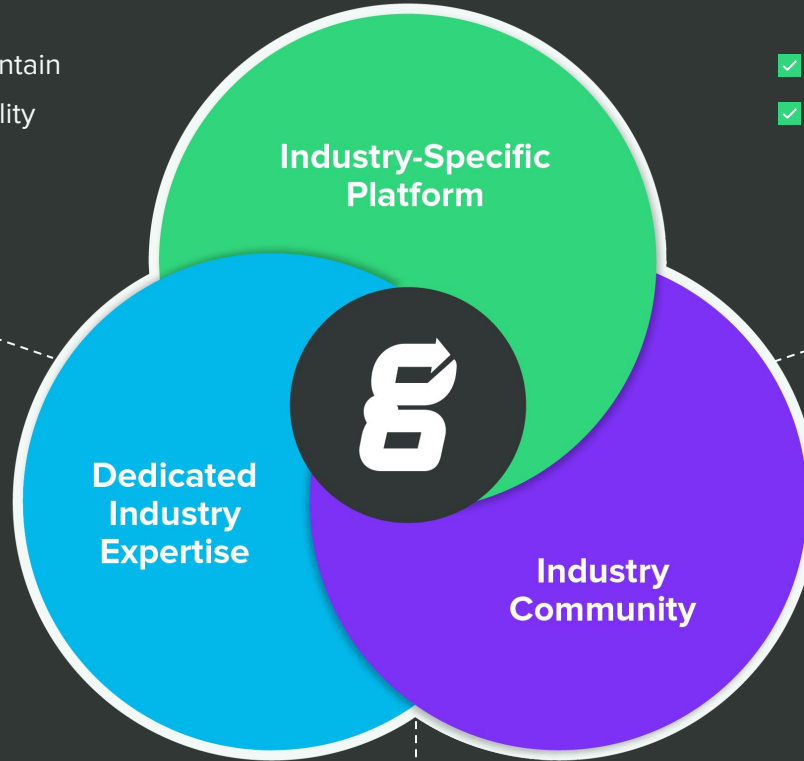
# Panel Time!

# More than just software.

- ✓ Easy to Use and Maintain
- ✓ End-to-End Traceability

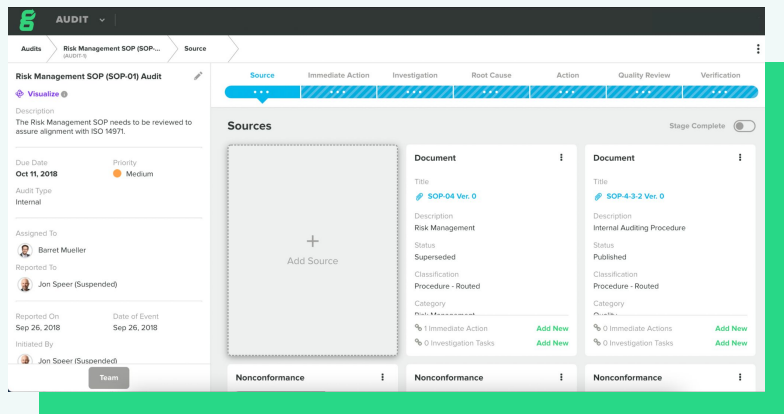
- ✓ AI and Machine Learning
- ✓ Scalable & Cloud-Based

- ✓ Medical Device Partner Ecosystem
- ✓ Medical Device Gurus
- ✓ Dedicated Customer Success Team
- ✓ Greenlight Guru Academy – Industry-Specific Online Courses



- ✓ Industry Community
- ✓ Industry Content – Podcasts, Events, Virtual Summits
- ✓ Customer, Product, Regulatory Advisory Boards

# Greenlight Guru's Modern QMS Built for Medical Device Companies



**MAKE THE SWITCH TO BECOME A  
MARKET-LEADING ORGANIZATION**

**GET YOUR PERSONALIZED DEMO**  
**TODAY →**

*greenlight guru*