

FDA NEWS WEBINAR

3 POWERFUL WAYS TO REVOLUTIONIZE YOUR APPROACH TO CLOSED-LOOP QUALITY SYSTEM TRACEABILITY

Sponsored by  *greenlight guru*

MEDICAL DEVICE QUALITY IS ALL WE DO, AND WE'RE ALWAYS AHEAD OF THE GAME.

75

years industry experience

275k

podcast listeners

#1

blog and podcast in the industry

90k

look to us for the latest in medical device quality



G2 CROWD

LEADER

QMS SOFTWARE

★★★★★

Since Winter 2019

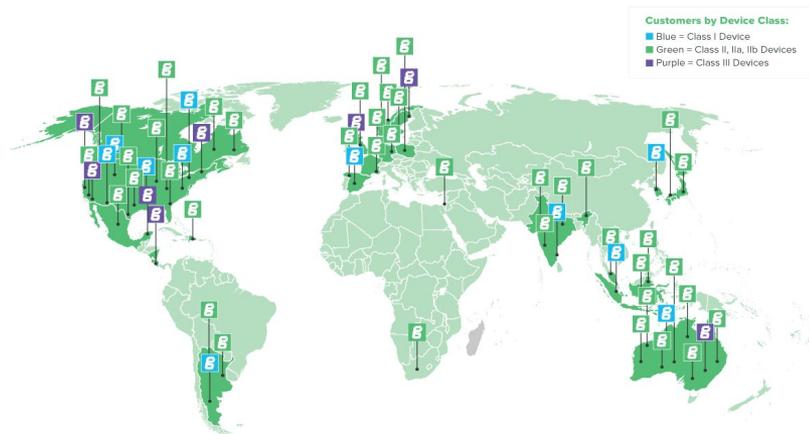
“One stop shop for MDQMS”



“My QMS is world class”



“Greenlight Guru Software is the handrail for Medical Device Development and Documentation”



3 POWERFUL STRATEGIES TO MASTER CLOSED-LOOP TRACEABILITY

Today's Presenters:



Taylor Brown
Senior Medical Device
Guru at Greenlight Guru



Tom Rish
Senior Medical Device
Guru at Greenlight Guru



Jason McKibbin
COO at Greenlight Guru
Former COO & Owner at MEDISS, acquired by Medline

You will walk away knowing...

- ✓ Industry challenges and barriers to demonstrating closed-loop traceability within your quality system
- ✓ How to overcome the common challenges
- ✓ Purpose-built tools with the latest technologies that enable your team to achieve closed-loop traceability
- ✓ 3 powerful ways to advance your approach to closed-loop traceability
- ✓ How to optimize your QMS for traceability and maximize value from your quality data

WHAT IS CLOSED-LOOP TRACEABILITY?

Closed-Loop Traceability (CLT)

The ability to connect people, processes and data seamlessly across the value chain - closing the loop between pre- and post-market activities.

It is as much about tracing a problem as it is about preventing the issues in the first place.

Example: Product-related customer complaints or nonconformances can be traced back to specific design control elements, risk management, and change processes.

WHY CLT IS A MUST

1

Simplifies a complex quality system

2

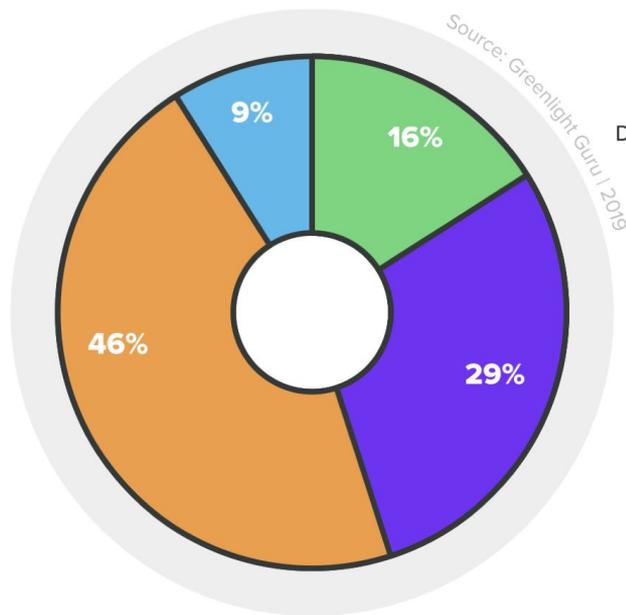
Improves the efficacy of changes, investigations, root cause determinations

3

Streamlines audit and inspection prep time

WE SURVEYED 500+ MEDICAL DEVICE PROFESSIONALS

When it comes to closed-loop traceability (CLT) throughout your quality system, **nearly half (45%) cannot demonstrate it today.**



Achieving Closed-Loop Traceability

Describe your company's current ability to achieve closed loop traceability

- 16% ● We cannot demonstrate closed loop traceability consistently (and have no plans to change this in the next 2 years).
- 29% ● We cannot demonstrate closed loop traceability, but have plans to do so in the next 2 years.
- 46% ● We can currently demonstrate closed loop traceability.
- 9% ● Unsure

Of those that can demonstrate CLT, **1 in 3 say it takes substantial effort to do so.**

INDUSTRY CHALLENGES AROUND **CLOSED-LOOP TRACEABILITY**



JASON MCKIBBIN

COO at Greenlight Guru

Former COO & Owner at MEDISS, acquired by Medline

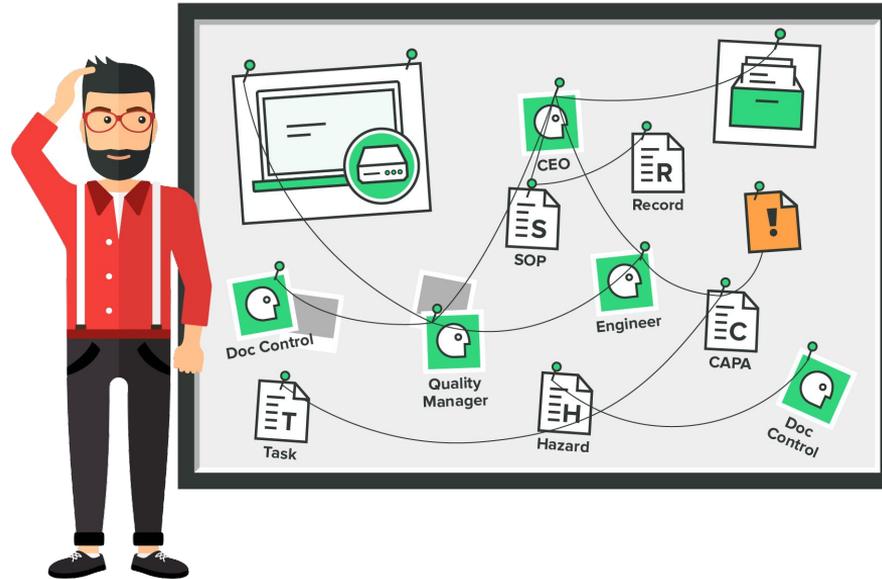


QUALITY \neq “the quality departments responsibility”



THE OLD WAY

OLD WAY



Manual process, memory-driven, flying blind in your quality system

OLD WAY



Conversations were transmitted by morse code from point to point.

THE NEW WAY

OLD WAY

Manual
Disconnected
Siloed
Inefficient
Human Error
Risk-Ridden
Hidden Costs

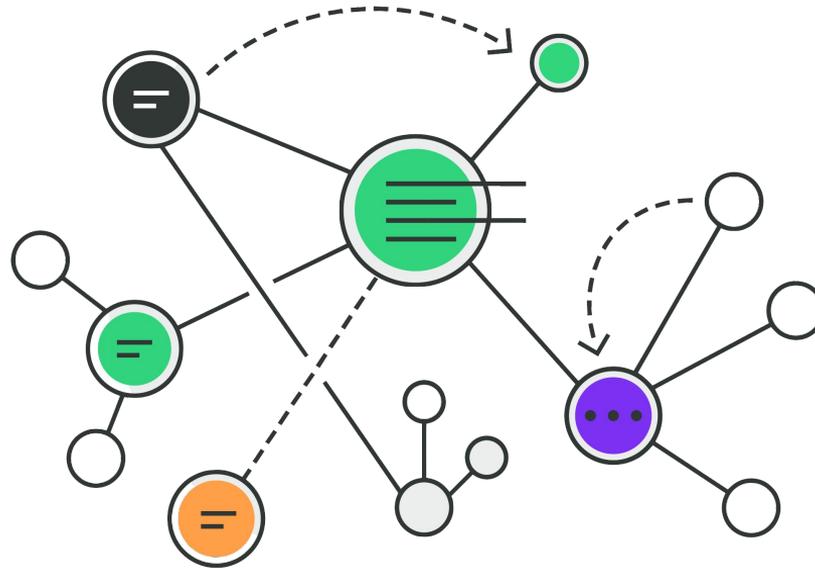
Manual process, memory-driven, flying blind in your quality system

NEW WAY

Automated
Connected
Efficient
Intuitive
Clear
Data-driven
VISIBLE

A network **view** of your quality system

NEW WAY



A network **view** of your quality system

GREENLIGHT GURU **VISUALIZE**

GREENLIGHT GURU VISUALIZE

QUALITY AT A BIRD'S-EYE VIEW

- ✓ Relationship creation and virtual linking powered by **Machine Learning and Natural Language Processing**
- ✓ **Filter and layer** information to tailor your view of the QMS items and connections

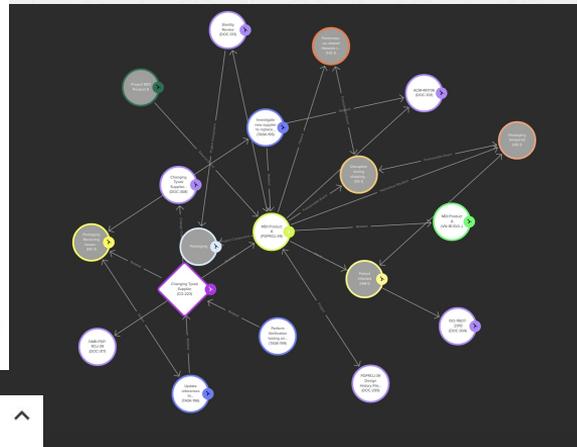
Object Legend

- Change Order
- CF Source
- Document
- Foreseeable Event
- Harm
- Hazard
- Hazardous Situation
- Nonconformance
- Product
- Project
- Project Component
- Task

Hide Document Records

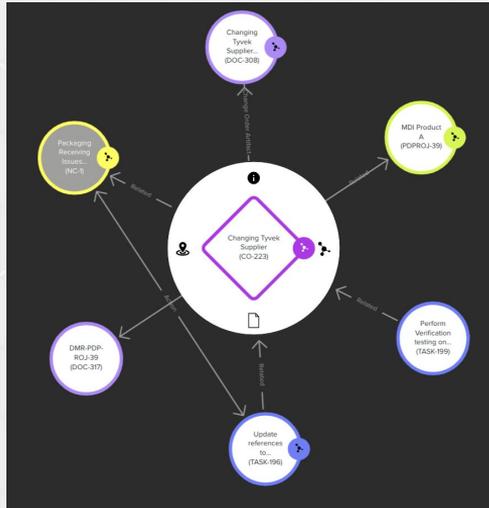
Layers

- Direct
- Used By



GREENLIGHT GURU VISUALIZE

QUALITY AT A BIRD'S-EYE VIEW



- ✓ **Directional mapping** of the relationships between items in your QMS
- ✓ Customizable anchor point for your **visual traceability map** to navigate through items in your QMS

*“FYI as a **BSI auditor** I have come across people using your services and they do very well at audit.*

***This latest “invention” would save them time!** I can’t think of anything more valuable.*

*“I’ve always had to store all of this information **in my mind** and you guys have brought it to your software.*

*This is a really nice tool, **we need this!**”*

*“There are **so many** inputs, outputs, independent activities, that having a tool that can provide a picture of these relationships is **invaluable!**”*

*“Finding related documents in our QMS used to be a **very time-consuming exercise.***

*With Greenlight Guru Visualize, I now have the visibility of all associated and related documents with **just a click.**”*

3 POWERFUL WAYS TO ACHIEVE CLOSED-LOOP QUALITY SYSTEM TRACEABILITY

1**Efficiently navigate through the depths of your quality system**

2

3



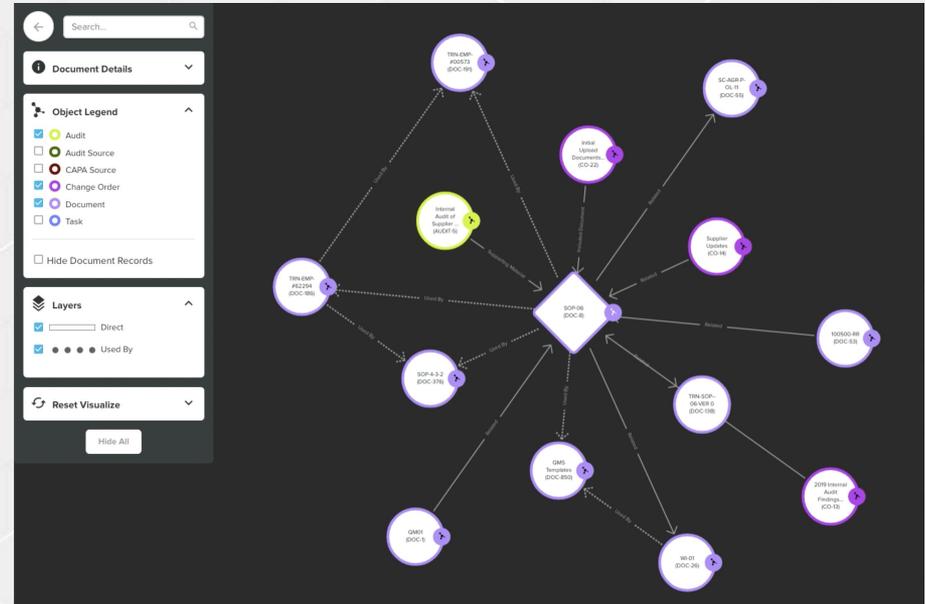
Referencing, remember, and digging

EFFICIENTLY NAVIGATE

Find information faster

Audit preparation

Document structure



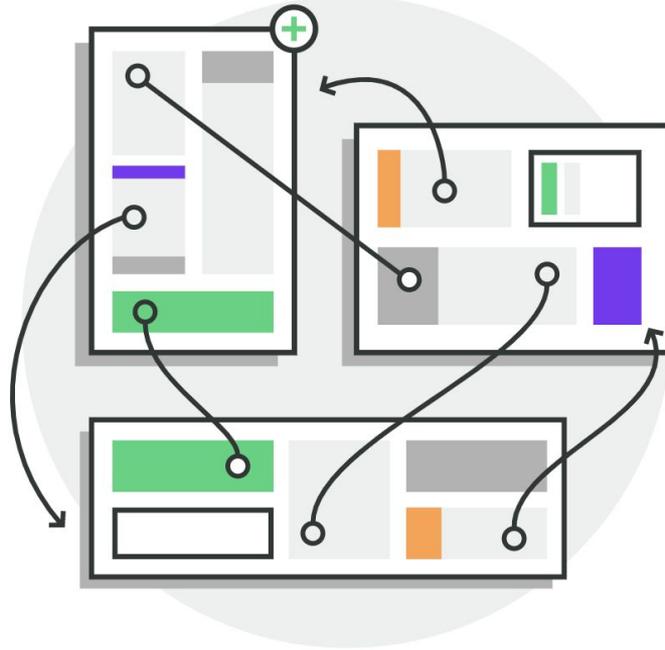
1

Efficiently navigate through the depths of your quality system

2

Increase visibility into relationships within your QMS

3



Missing the interconnectedness of your QMS

1

Efficiently navigate through the depths of your quality system

2

Increase visibility into relationships within your QMS

3

Understand the impact of any change



Communicating changes; risk of error & re-work

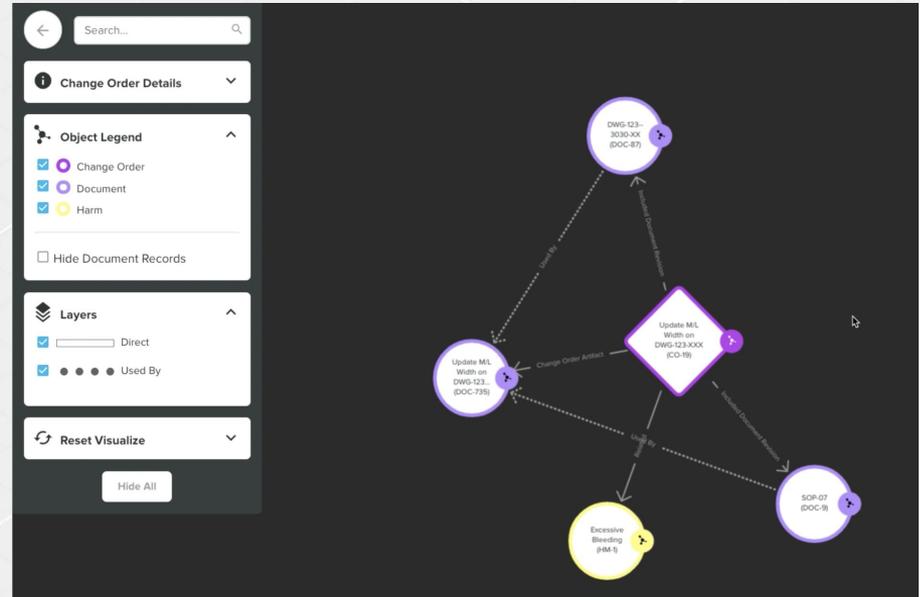
UNDERSTAND

IMPACT OF CHANGE

Find documents that need updated

Reduce risk of human error

Avoid rework



REVOLUTIONIZE YOUR APPROACH TO TRACEABILITY

1

Efficiently navigate through the depths of your quality system

2

Increase visibility into relationships within your QMS

3

Understand the impact of any change

HOW TO OPTIMIZE TRACEABILITY TODAY

3 THINGS YOU CAN DO TODAY:

1

Understand why closed-loop traceability is a must for your business

2

Audit the current traceability of your QMS to ensure there is a closed-loop between all cross functional processes

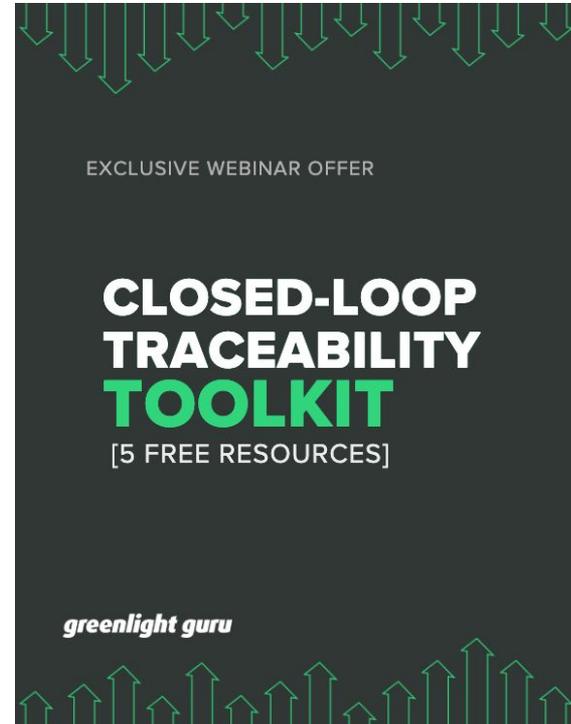
3

Invest in purpose built tools to help you achieve closed-loop traceability

EXCLUSIVE WEBINAR OFFER:

Free Toolkit to Help You Achieve
Closed-Loop Traceability
[5 Free Resources]

www.greenlight.guru/CLT-webinar-offer





QUESTIONS?

DON'T FORGET!

Free Toolkit to Help You Achieve Closed-loop Traceability [5 Free Resources] → <https://www.greenlight.guru/clt-webinar-offer>