2024 Revealed: What's New and What's Next for Greenlight Guru

Thursday, January 25th, 2024

Latest Advancements, Future Updates, and a Look into our Product Roadmap

Today's Presenters:

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Medical Device Guru

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Sr Mgr, Product Marketing

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Senior Product Manager

Chris Hicks
Product Manager

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Vice President, Product

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MedTechSuite

Moving MedTech Forward

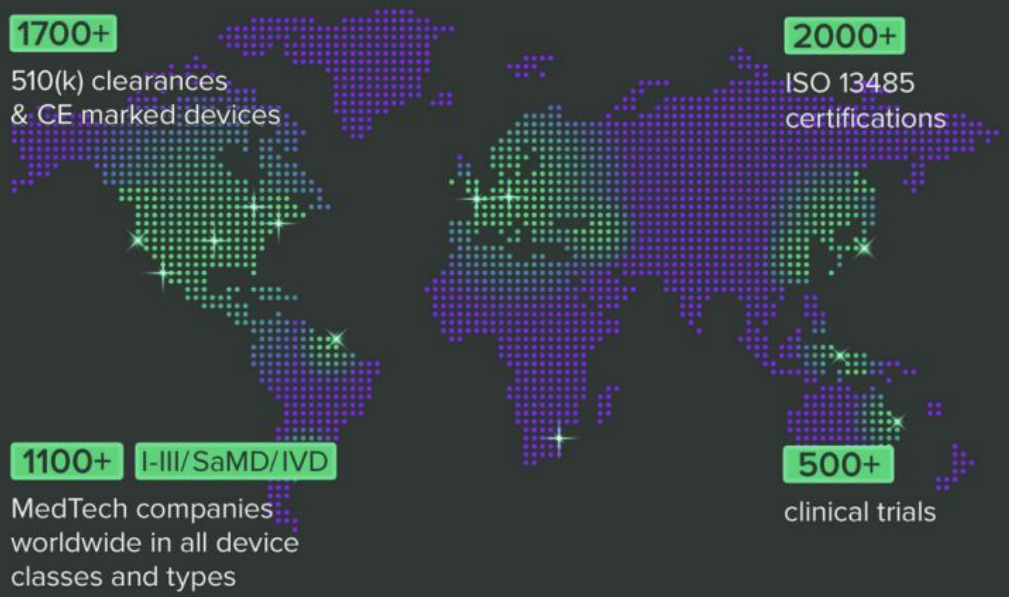
100+ years of industry experience

522k podcast listeners

200k+ look to us for the latest in MedTech

#1 blog & podcast in the industry

TRUSTED BY LEADING MEDTECH COMPANIES GLOBALLY



"Best QMS I have ever used..."

"User-friendly EDC and esponsive support team"

"This is the easiest eQMS I have used in the 20 years I have been in the Medical Device Industry."

"The whole experience of using Greenlight Guru Clinical is accessible and user-friendly"

"Makes your QMS Simple and Effective"

For Today

What's New

What's Coming

What's Next

What's New

A look back at 2023 and recent updates

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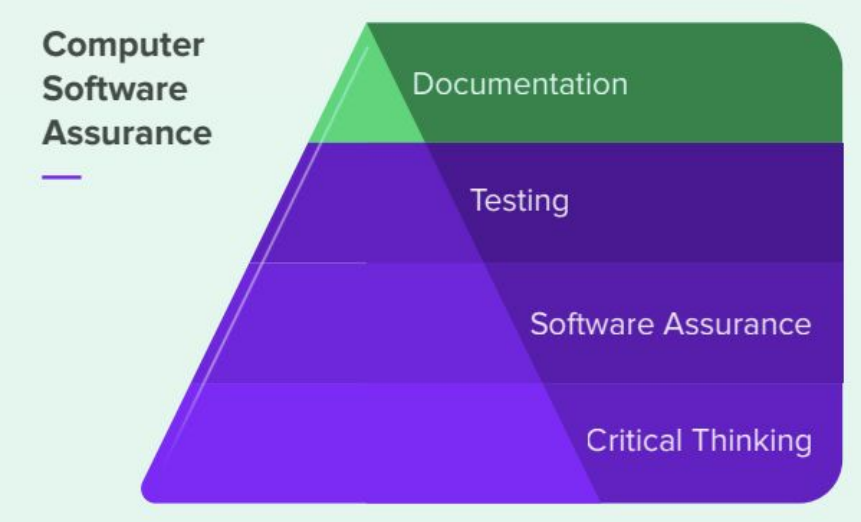
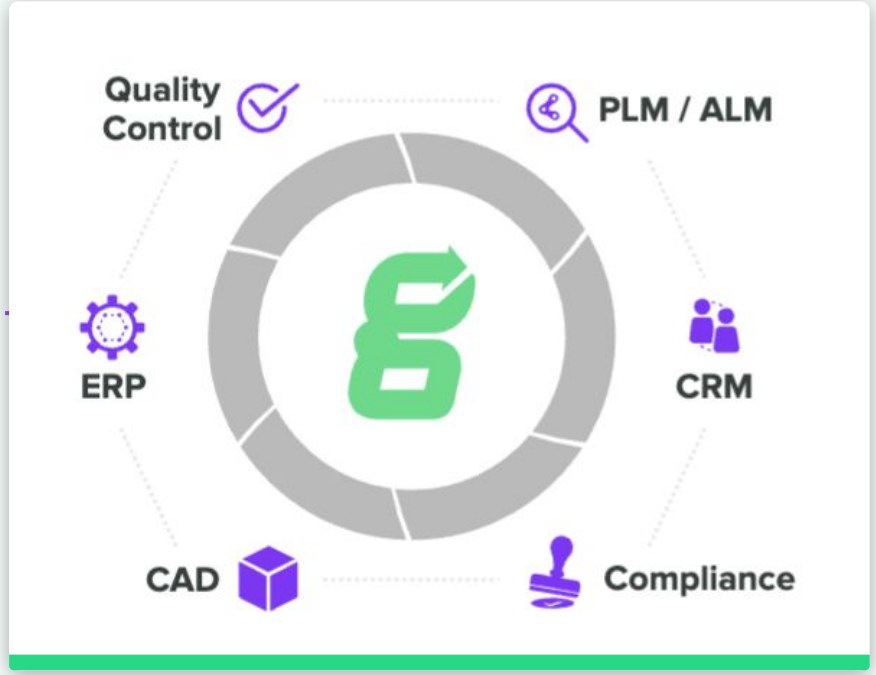
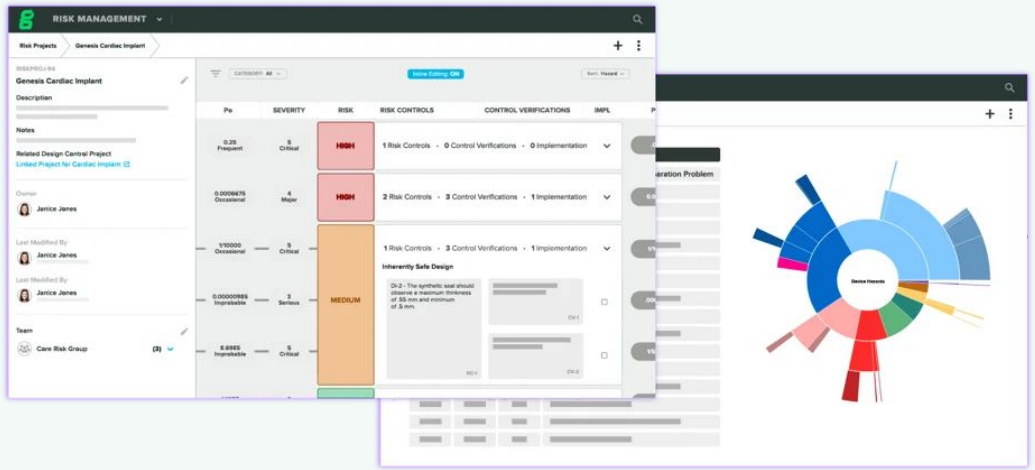
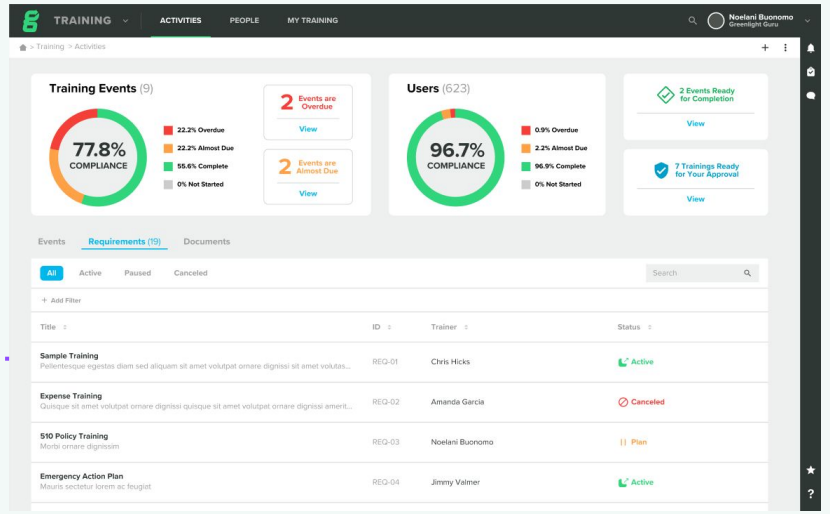

Computer Software Assurance
Documentation
Testing
Software Assurance
Critical Thinking


Quality Control
PLM / ALM
ERP
CRM
CAD
Compliance


RISK MANAGEMENT
Genesis Cardiac Implant
HIGH
MEDIUM


TRAINING
ACTIVITIES
PEOPLE
MY TRAINING
Training Events (9)
77.8% COMPLIANCE
Users (623)
96.7% COMPLIANCE
Events
Requirements (19)
Documents

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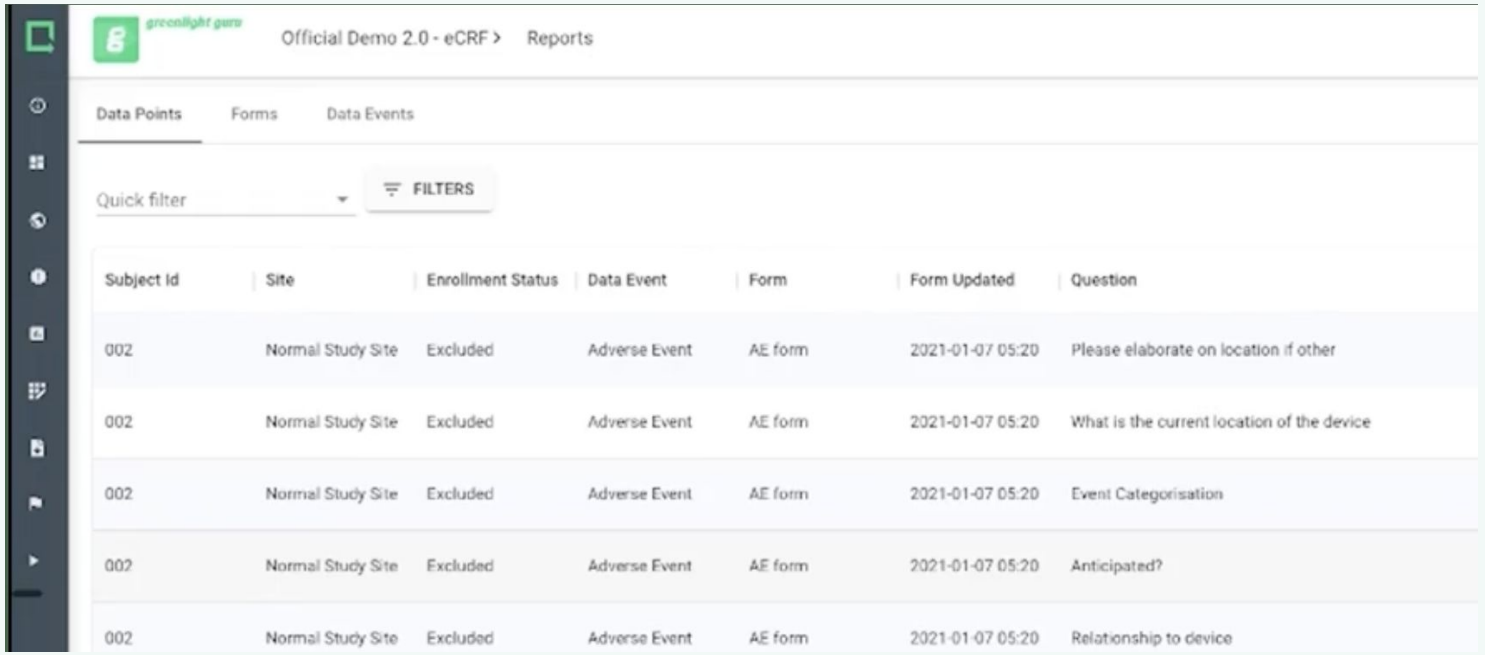
Clinical



What's Coming

What we have in store for upcoming releases

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Too many companies struggle through managing risk.

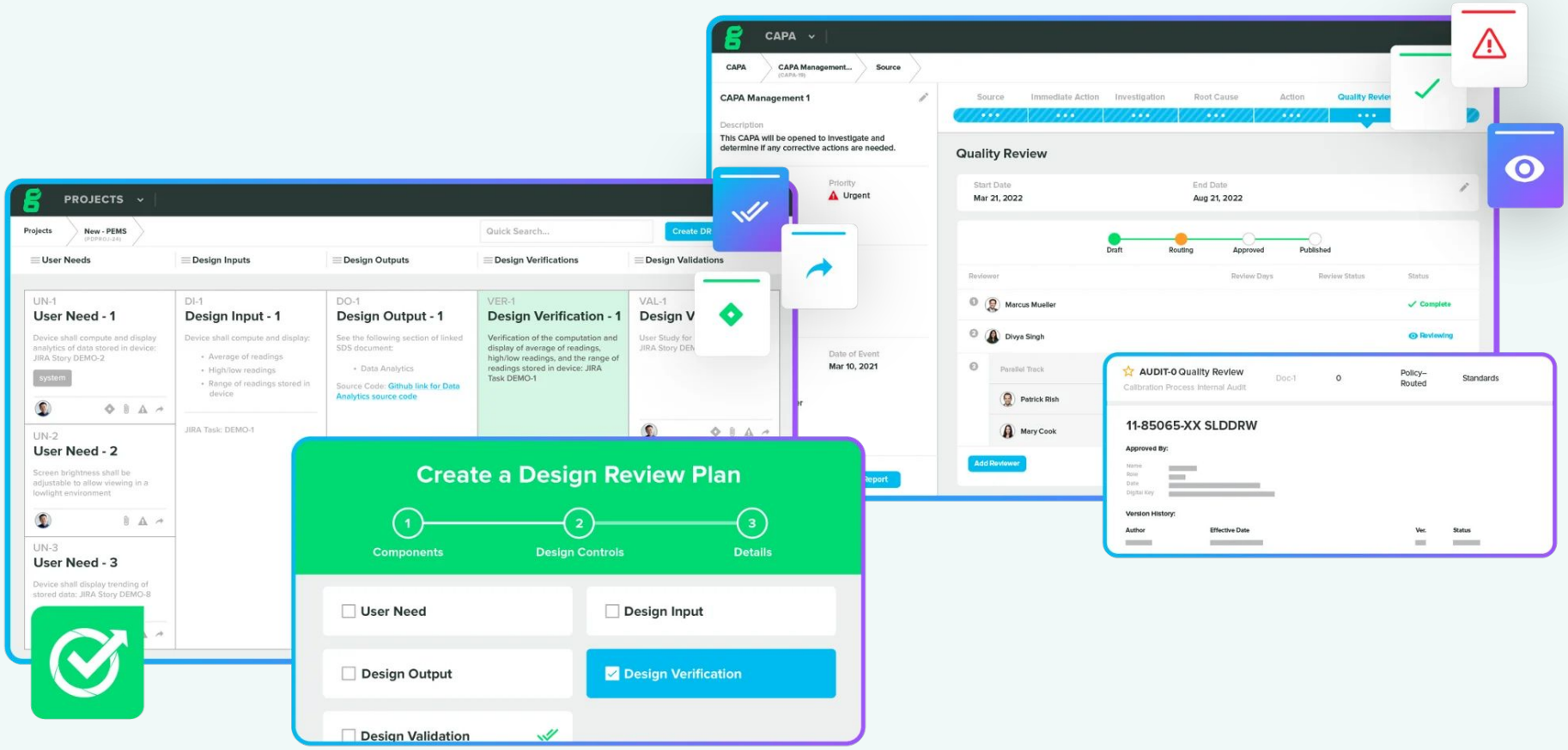
53% are still using general purpose tools for risk management

- ✖ Time
- ✖ Resources
- ✖ Money
- ✖ Guesswork
- ✖ Rework
- ✖ Business Risk
- ✖ Patient Risk

Biggest challenge?

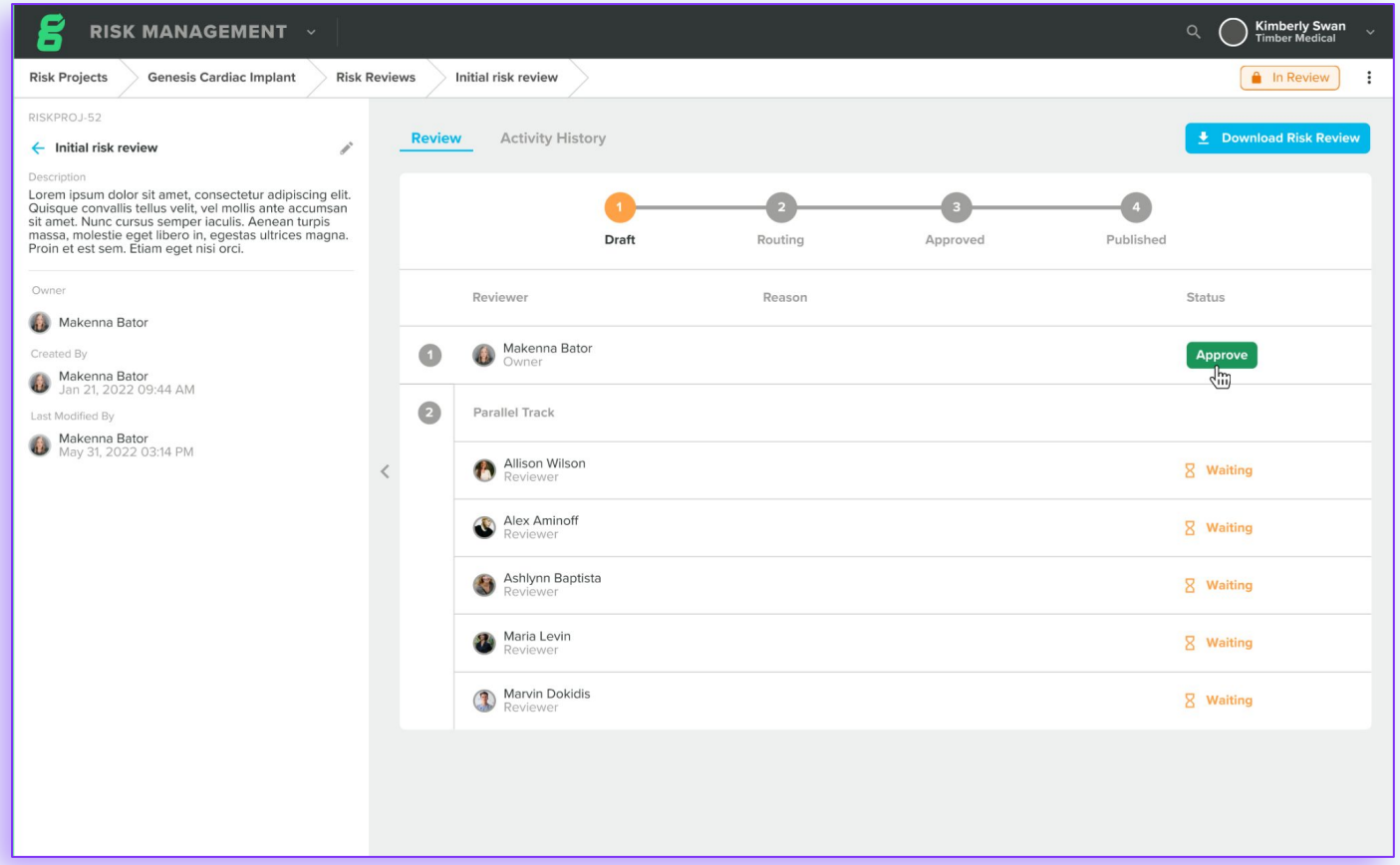
It’s a tie between

1. lack of **visibility/traceability of risk management files** and
2. lack of **clear ownership** of risk throughout the product life cycle.



- Reduce Risk
- Spark Innovation
- Drive Collaboration
- Stay Compliant

Conduct Efficient, Compliant Risk Reviews



- Drive Collaboration & Accountability
- Build Risk Management File
- Simplify Compliance & Audit Readiness

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See it in action

Maintaining training compliance is still a burdensome activity.

39% say the biggest training challenge is ensuring training is completed

40% are still using general purpose tools for training management

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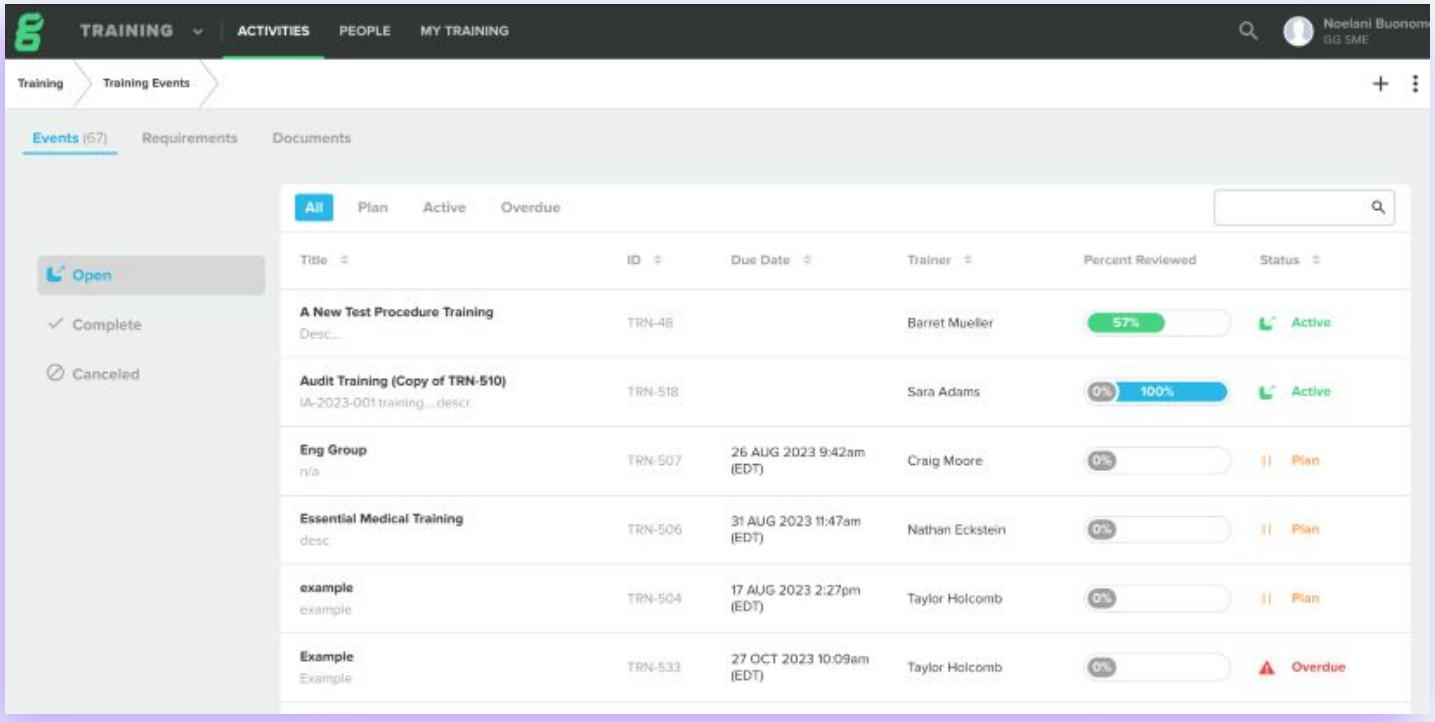
It’s often...

- ✖ Too Manual
- ✖ Too Much of a Time & Resource Drain
- ✖ Too Challenging to Maintain
- ✖ Not Always Audit Ready

Manage & Automate Required Training



- Automatically Re-Assign Training
- Eliminate Training Gaps & Errors
- Simplify Compliance & Audit Readiness

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See it in action

What's Next

Where do we have our focus set for 2024

Stanley Finkelshteyn
Vice President, Product

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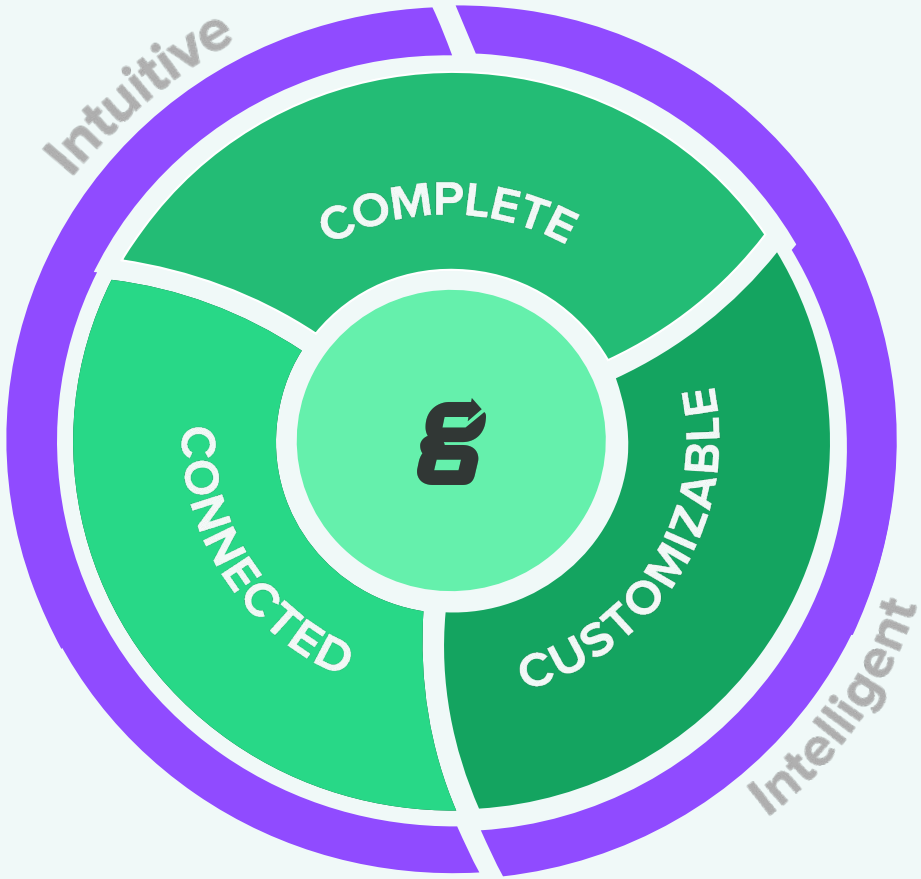
2024 Product Priorities

Improve the quality of life by providing cloud-based solutions for MedTech companies to bring life-changing products to people faster, and with less risk.



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Complete

A platform that profoundly understands MedTech and surfaces insights to customers that help drive action, where the action leads to efficiency, quality, and improved time to market.

Training Visibility: Continue to drive efficient and compliant training

Now

Quizzing: Validate that users understand training.

R&D

Robust Supplier Management: Information object and lifecycle management capabilities for suppliers.

Under Consideration

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Connected Ecosystem

Fit and connect into our customer's broader tech stacks making it simple to get data in and out of the platform for further analysis or to support internal workflow(s).

API (Import & Export): Allow external systems to retrieve and load data into Greenlight Guru

Ongoing

Quality Data Syncs: Real-time updates for events in your quality process lifecycle

Under Consideration

Customizable

Build for added flexibility, allowing for personalized adaptations in workflows and data management to meet specific customer needs.

Bulk Actions: Efficiently find, manipulate and transport information in a flexible way

R&D

Notification Management: Mange notification preferences for organization and users.

R&D

Quality Process: Introduce flexibility and configuration to meet different needs

Under Consideration

Intuitive

Ensure our platform is designed for simplicity and efficiency, offering an accessible, user-friendly experience for all customer throughout their journey.

Advanced UX: Enhance the experience to support common actions and accessibility

R&D

Simplified Onboarding: Adopt quickly and spend less time learning how to use the app

Under Consideration

Intelligent

Infusing AI and data insights into our platform to empower MedTech professionals with smarter decision-making tools for better outcomes.

Digital Guru: Conversational search with regulatory-domain knowledge

R&D

Risk Intelligence: Recommend Hazards and Harms

Under Consideration

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Wait there's more...

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Clinical

R&D

Advancing MedTech Studies

Enhancing study configuration, rules, and notifications

2024

Continued Compliance

eConsent for additional markets and use-cases

IMDRF AE report coding

Empowering Users

Site status reports

Audit log exports

Our Journey Involves You

Providing and pursuing opportunities of discovery, collaboration, and feedback with our partners to build great products and services for the MedTech industry.

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Join our community

Not a customer? Get a personalized demo today of our complete offering and stay in the know for upcoming product advancements slated for 2024.

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Thank you!

Q&A